# **ExpertusONE eCommercee**

Maximize your global training revenue with the industry's most robust, easy to use e-commerce module. ExpertusONE eCommerce delivers the latest in e-commerce technology, sales options, and reporting for convenient, seamless transactions that satisfy all of your global commerce needs:



- **Sell anywhere using any payment provider**–Support for multiple currencies and payment methods, localized tax calculations, and native integrations with top payment providers offering safe, secure checkout.
- Drive sales strategically-Offer discounts, group pricing, and more to drive sales in strategic areas.
- Full mobile support—Learners, managers, and customer or partner administrators can purchase training from their mobile device so they can access training when, and where, they need it.
- Robust reporting on learning sales—Get deep insight into all sales data alongside learning participation to understand your programs' successes and opportunities for improvement.



## **Appealing Catalog**

Highlight your learning offerings with a homepage that is built to make training more appealing



#### **Promotional Pricing**

Leverage pricing to incentivize users to buy, from negotiated group discounts to time-based promotions



#### **Easy, Secure Checkout**

Streamline checkout with a simple experience that uses the commerce method of your choice

## Personalize the User Experience

Tailor every aspect of the learner experience with:

- Uniquely branded portals for different organizations and user groups
- Catalog controls by user to target the right learning to the right people
- Configure notifications by user groups
- Al recommendations that highlight the most popular courses based on user profile

# Provide an Exceptional Learner Experience

Your learners deserve the same intuitive shopping experience that they get in their everyday life. With ExpertusONE, users can:

- Add courses to their cart and continue browsing
- Reservation of registrations in the cart for up to 60 minutes until checkout
- Choose to pay in their preferred currency
- Put themselves on the waitlist for popular courses
- Buy training seats in bulk without needing the specific learner names at the time of purchase
- Buy purchase, for themselves or others, on their mobile device

#### **Incentivize Sales**

Drive revenue in strategic regions and around new products or services with advanced discounts and promotions:

- Create promo codes for targeted users and training and restrict codes from being shared.
  Discounts can be a flat amount or a percentage off.
- Offer discounts for bulk purchases, including scaling the discount (either dollar amount of percentage off) to increase with the number of seats purchased.
- Restrict discounts to validation periods, minimum purchase amounts, maximum number of users, number of discounts used together, and so one.

## **Manage Your Commerce Your Way**

Experience maximum flexibility for your learning sales. ExpertusONE supports:

- Direct credit card payments
- Payment via major payment providers, such as PayPal, Paymetric, or Cybersource
- Invoice, purchase order, or contract payments
- Expensing to a cost center
- Global tax calculations at time of checkout.

#### **Monitor Your Business**

With ExpertusONE's sophisticated reporting tool, your admins can efficiently analyze and manage all e-commerce activity, with real-time insight into:

- Revenue against instructor utilization and other related expenses
- Current and pending orders
- Purchaser information
- Payment methods
- Applied discounts
- Learner surveys
- Registration cancelations and refunds



